

ONE STOP SHOP

We are the leading network in sourcing and selling raw materials and equipment for Aluminium and Ferrous industries worldwide. Our broad range of products enables us to act as a One Stop Shop for our long term partners. Well positioned in the sourcing, we offer Metals, additives and aluminium products from qualified and international suppliers, for instance magnesium, Al rod, Al scrap, Al ingots, extrusion billets and many others.

World well-known manufacturers entrust us the representation of their industrial equipment: air filtration and dust suction systems, industrial vacuum cleaners, sound cabins, finishing machines, handling, casting and degassing equipment for foundries. Amongst our services, we provide full supply chain and risk management, turnkey solutions and technical expertise.

Our local workforce is the backbone of our global network.



BEST IN CLASS

We are one of the leading suppliers of pure magnesium metal and other alloying metals. Since 15 years, we supply Al rod and cored wire from worldwide sources to the European cable and steel industries. With scrap from different sources and remelted material from Russia we run Al recycling business to foundries and cast houses in Europe and Asia.

Our history background takes us up highly positioned in the buy & sell of Al ingots and extrusion billets to metal conversion industries.

OUR EXPERTISE

RAW MATERIALS FOR ALUMINIUM INDUSTRIES

Aluminium Fluoride, Cathode blocks, Flux and Metal treatment, Aluminium rod, Aluminium billets, Aluminium ingots/Tbars, Aluminium powder, Aluminium scraps, Aluminium and magnesium alloys, Pure Magnesium Metal, Silicon, Manganese, Copper...

PRODUCTS FOR FERROUS INDUSTRIES

Various Ferroalloys, Inoculants, Nodularizers, Recarburisers, Resins, Sands, Refractory materials, Pig Iron...

EQUIPMENT AND TURNKEY SOLUTIONS FOR FOUNDRIES AND CASTHOUSES

Air filtration and dust suction systems, industrial vacuum cleaners, sound cabins, Finishing/Surface treatment machines (for instance shot blasting and fettling machines), Handling systems (Manipulators, Conveying equipment...), Breakers, Mixers, Ceramic filters, Casting and degassing equipment.

SOURCING OF METALS

We find the best solution for your needs in Sourcing supported by local teams in China, Russia, India, Gulf and Brazil.



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Raw Materials and Equipment
for Metals Industries

www.alcan-network.com

Alcan International Network creates highly valuable links between manufacturers and their worldwide customers in Specialty chemicals, minerals and raw materials for over 90 years.

With 27 offices covering the Globe, Alcan International Network operates globally through market focused profit centers supported by strong regional pools of expertise.

Our most critical assets are our 300 highly educated and experienced locals, who are trained to deliver high-value technical sales and marketing services even in remote geographies.

Integrating Rio Tinto Alcan Group's values and methodology, Alcan International Network goes beyond ordinary business representation to build trust-based and cost-effective relationships with its customers.

Being a fully fledged intermediate, we are best positioned to provide on one side to our customers a broad portfolio of qualified suppliers combined with a wide range of services and on the other side to offer to our suppliers market intelligence to grow their sales into new geographies and/or market areas.

Over 300 industrial manufacturers worldwide entrust us the sales representation of their products.

In 2010, Alcan International Network has designed its own Green strategy deployed with a dedicated business program named the GO Initiative.



VALUE ADDED SERVICES

Through our RME worldwide teams, we offer:

■ FOR SUPPLIERS

Our knowledge, experience and expertise to successfully introduce your specialty products into key markets.

Our worldwide presence to expand your sales into targeted geographies.

■ FOR CUSTOMERS

Our knowledge of products, markets and supply chain management - combined with the worldwide reach of the network, to provide unique solutions to your current and future needs: sourcing of your key products/raw materials around the globe.



COMBINED SERVICES SUPPORT

Management of the complete Supply Chain from sourcing to selling and from overseas to final customer locations

Risk management and control (performance risk, price and currency risks, quality checks)

REACH compliance

Warehousing and stock management

Technical support

Financing

Market research

Marketing campaigns, participation in fairs and exhibitions



GO INITIATIVE



AIN GO initiative is a specific green program providing a comprehensive knowledge platform with methodology, services and products to support our customers and suppliers in their environmental issues.

Visit our website <http://go.alcan-network.com>